



Thank you for your enquiry into WOW saddles and Epona Downs Equestrian Limited

What are WOW saddles, and why try them over a traditional saddle? WOW saddles can be fully adjusted as and when required, the brand slogan is “a saddle for life”. For information on the technical benefits of the saddles we recommend visiting the [www.wowsaddles.com](http://www.wowsaddles.com) website, or our own [www.eponawow.co.nz](http://www.eponawow.co.nz)

#### **Fitting costs**

Epona Downs Equestrian Ltd Service fees (all prices include GST), mileage where required is added as an additional charge on top.

- New saddle demonstration \$180 – this fee covers your horses profile assessment and fit requirements, your preferences and a run through of the products available when ordering a new saddle, a ridden fitting session of 1 or more choice preferences. This fee includes the ordering time, and profile management.
- Second-hand saddle fitting \$100
- Current client refit \$75
- Current client new horse fitting \$100

#### **New Saddles**

There are several models within the brand, these are discussed below. Prices as per January 2020.

The Competitor is fully modular and breaks down into six parts which can be changed as and when required. We fit the Seat and Flap to you, and the Panel and Tree type to your horse.

New Competitor saddles are around \$7100, this includes a set of WOW leathers but does not include a girth. Girths and other accessories are available for purchase separately. The new Competitor saddle price depends on the type of flap you chose, any embellishments you may add, or any extra accessories that you may request.

The Competitor Range pricing is broken down as follows:

- Seats: \$2900 (including headplate)
- Flaps: \$2580-2800
- Panels: \$1400
- Leathers: \$200

The Edge Range (fixed seat & flap) retail from \$6000-\$6500

The Classique Range retail from \$4500

The DMK Range retail from \$6800

### **Ex Demo Saddles**

Ex demo depending on age and use range from 5-15% off retail price of parts plus a fitting cost of \$100. Pre 2020 rates are different.

### **Second-Hand Saddles**

I can source a second-hand WOW saddle option if requested. If the saddle is under 5 years old these retail at 15-25% off retail price of parts. The older models are lower in price again but are usually around \$2500-3500 depending on the condition. All second-hand items purchased from Epona Downs Equestrian Ltd are checked and serviced and have a 12 Month Warranty.

### **Rentals**

Rentals are available if needed for \$50 per week, with a \$500 bond on receipt of the rental WOW saddle.

### **Private purchase**

Should you decide to buy a WOW saddle privately I can do an assessment fitting and help you find what you need, however I charge the same fitting fee as I do for a new fitting (\$180) as it does take me more time.

### **Payment**

Bank transfer, and Credit cards are acceptable payment options. Payment plans are available also.

New saddle orders have the price split into three parts; the first payment is required on Confirmation of Order, the second payment on Dispatch from UK, and the third payment at the arrival fitting.

### **Contact Us**

Please feel free to contact me if you want to discuss anything, 021494185 or [gemma@eponawow.co.nz](mailto:gemma@eponawow.co.nz) .

